

SYLLABY "MANAGEMENT BASIS"

Basic Subject data:

| Dasic Subject data. | | | | |
|--|---|-----------------------|-------|--|
| Faculty: | Fakultety of Econom | у | | |
| Subject: | Management Basis | | | |
| Program: | Bussiness Administration | | | |
| Level of studies: | Bachelor,Y1,S2 | Bachelor,Y1,S2 | | |
| Cours status: | O(Mandatory) | O(Mandatory) | | |
| Viti i studimeve: | 2022/2023 | | | |
| Hours/week: | 2L,1E | | | |
| ECTS: | 4 | | | |
| Time/ lokacation: | | | | |
| Course Professor: | Prof.Asoc. Dr. Behxl | net Brajshori | | |
| Email: | Email: behxhet.brajsl | hori@uni-prizren .com | | |
| Subject Description: Aim and learning Outcomes: | The course aims to at elaborating the integrative management function and tools needed to implement managerial policies(knowledge, analysis and interpretation). Students will also gain knowledge on management intentions, knoledge on the methods and mechanism of implementation of the management goals as wel as the opportunities for their application. Since managers will be the main problem solving provider, this cours will be in the function of student knowledge to be able to become a successful manager in certain management areas. By the end of this course, students will gain knowledge from this area which they will apply in the exercise of their activity regarding the conduct of managerial activities in companies with extensive business scope and requiring contemporary managemet, efficient and decision—making. | | | |
| | Which bring positive business results in competitive bisiness environments. | | | |
| Stud | Student's Workload for the course | | | |
| Aktivitety | Hours | Day/week | Total | |
| Lectures | 2 | 15/week | 30 | |
| Teoritical Exercises | 1 | 15 | 15 | |
| Punë praktike | / | / | / | |
| Consultations with professor | 1 | 15 | 15 | |
| | | | | |



| Seminars, medium term exam | | | 10 |
|---|--|-------------------|--|
| Time of self studing | 1 | 15 | 15 |
| Final Preparations for the final Exam | | | 15 |
| | | | |
| Total: | | | 100 hours (4 ECTS) |
| The methodology for the realisationpf course topics: Evaluation methods: | Lectures, interact papers and scienting - Seminar paper - Medium term exa-Final exam | fic research form | 51-60% (6) 61-70% (7) 71-80% (8) 81-90% (9) 91-100% (10) |
| Literatura | | | |
| Primare Lecture: | Prof.Dr. Berim Ramosaj-Bazat e Menaxhimit,Universiteti I Prishtinës,Prishtinë, Edicioni i tretë ,2013 | | |
| Secondary Lecture: | Robins/Dicenco,Bazat e Menaxhimit-Koncepte dhe Aplikime themelore,2011. Prof. Vasilika Kume "Marrja e vendimeve menaxheriale" Trirane, 2008 | | |

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|-----------------------------|----------|----------|
| WEEK | LECTURES | EXERCIES |
| 1. | | |
| General introduction to the | | |
| subject, understanding and | | |
| definition of management, | | |
| Management as a universal | | |
| activity, management and | 2 | 1 |
| managers, management as | | |
| a profession and as a | | |
| process, management | | |
| skills, management as a | | |
| science and as art. | | |



| 2. Planning as a | | |
|------------------------------|---|---|
| management function, | | |
| predictions and predictions | | |
| methods, goals, decision | | |
| process, strategic planning, | | |
| operational planning, | 2 | 1 |
| sustainable and special | | |
| plans, budget, financial | | |
| - | | |
| | | |
| management models, etc. | | |
| 3.Organization as a | | |
| function of management, | | |
| division of labor, | | |
| organizational functions, | | |
| organization's | | |
| development, delegation | 2 | 1 |
| of work and authority, | | 1 |
| centralization and | | |
| decentralization of | | |
| management, | | |
| organizational structure of | | |
| the company. | | |
| 4. The size of the | | |
| | | |
| , | | |
| organizational structure | | |
| according to the situation, | | |
| the dynamics of | | |
| organization and changes | 2 | 1 |
| in organization, resources, | | |
| organization and | | |
| environment, the | | |
| organizational features, | | |
| management types. | | |
| 5. Staff, staff selection, | | |
| manager selection, staff | | |
| management/leadership, | | |
| success assessments | | |
| (rewards, protection and | | |
| health of workers, | 2 | 1 |
| retirement and | | |
| replacement of employees, | | |
| 1 | | |
| continuing education). | | |
| 6. Leadership as a | | |
| function of management, | 2 | 1 |
| personnel development, | _ | _ |
| personner development, | | |



| group, role and status, | | |
|------------------------------|----------|---|
| communication, | | |
| capability. | | |
| | | |
| 7. Leadership and authority, | | |
| knowledge as authority, | | |
| managers and leaders, | 2 | 1 |
| motivation and its | 2 | |
| understanding. | | |
| | | |
| 8. Medium term exam | 2 | 1 |
| | <u> </u> | 1 |
| 9. Control as a | | |
| management function, | | |
| time and control cycle, | | |
| business standards, control | | |
| · · | 2 | 1 |
| methods, organization as | | |
| control, control of the | | |
| entire business, | | |
| management control | | |
| 10. New trends in | | |
| management development, | | |
| _ | | |
| new technology and | | |
| management, the | | |
| relationship between | 2 | 1 |
| scientific achievements | | |
| and management, the | | |
| 9 | | |
| influence of technique on | | |
| managerial actions. | | |
| 11. Future's prediction | | |
| according to new | | |
| technology, the future of | | |
| the information society | | |
| 1 | | |
| 1 | | 1 |
| information technology on | 2 | 1 |
| individuals and society. | | |
| Management as a | | |
| Conceptual Scientific | | |
| Incentive | | |
| Incomu ve | | |
| | | |
| | | |
| | | |
| | | |
| 12 Management and | | |
| Economy, Management | 2 | 1 |
| and Society, | | |
| - I I | | |
| Contemporary Applied | | |
| Models (Euro-American | | |
| | | |



| Management, Japanese, Pacific Asian Countries). | | |
|--|---|---|
| 13. Entrepreneurial management (meaning of entrepreneurial management, relationship between managerial and entrepreneurial functions). | 2 | 1 |
| 14. Relationships between scientific achievements and managem | 2 | 1 |
| 15. Preparation for the Final Exam | 2 | 1 |

Lectures: To participate regularly in lectures, to be active, to use all possibilities to gain new knowledge, to use the basic literature and are highly encouraged to use additional literature as well, to respect the students code of ethics.

Seminars: Students are expeted to be active and reflect readiness and knowledge for initiatives, ideas and demonstrate the knowledge they have gained during the lectures.